

APPENDIX B

LIST OF PARTICIPANTS

Insurance Related Associations – these associations have direct contact with a majority of agents and brokers in the state. They provided a valuable resource for identifying markets and the agents and brokers who specialized in any one market.

Independent Insurance Agents & Brokers of Washington (IIABW)
Insurance Brokers Association of Washington (IBAW)
Insurance Information Institute (III)
Professional Insurance Agents (PIA)
Surplus Lines Association (SLA)
Washington Insurance Council (WIC)

Home Builder Associations – these associations were vital in identifying those classes of construction contractors most affected by the hard market. They also allowed the project staff to directly meet with members of each association and discuss in public forums the state of liability markets in Washington.

Associated General Contractors (AGC)
Building Industry Association of Washington (BIAW)
Master Builders of Snohomish & King County
National Association of Home Builders
Olympia Master Builders

Individual Producers – these companies provided a wealth of information regarding the commercial markets in both the admitted and surplus line markets. They provided key information on what insurer appetites were for specific markets.

Acordia/Pettit Morry
Aon
Arthur J. Gallagher
Hall Conway & Jackson
Johnson & Higgins
Kibble & Prentice
Marsh USA
Parker, Smith & Feek – Steve White
Raleigh Schwarz & Powell

Sedgwick
Willis

Managing General Agents (MGAs) – these companies act as wholesalers for the retail market. They have a broad perspective as to what the market is doing, what business insurers are writing, and what lines of business agents and brokers are concentrating on.

American E & S
Anchor Bay
Cochrane & Co.
Countrywide Brokerage Services
Crump
Griffin Underwriters
Pacific International
Rainier (is this an MGA?)
Ron Rothert
Superior Underwriters
Swett & Crawford
Kenneth I. Tobey

Insurers – these key players in the marketplace provided information on their own specific appetites for business as well as aiding in assessing the overall marketplace.

American International Group (AIG)
CNA
Contractors Bonding & Insurance Company (CBIC)
Farmers
Mutual of Enumclaw (MOE)
Rainier
Red Shield
SAFECO
State Farm
St. Paul/Travelers
The Hartford

Other organizations – these groups provided valuable information and supporting documentation for specific markets.

Washington State Department of Labor and Industries
Washington State Department of Licensing